

Combating the High Cost of Life-Saving Care

How Golden Triangle Saved One Client \$1.7M on Dialysis Treatment

The Challenge

Dialysis is a life-saving treatment for patients with kidney failure, meaning it's non-negotiable in terms of necessity. However, it also presents many physical, emotional, and financial challenges for both patients and health plans. According to the Centers for Medicare & Medicaid (CMS), the cost of dialysis care for Medicare recipients reaches an estimated \$72,000 per year. For self-funded plans, the paid amounts can be over a million dollars per year. When a patient in Illinois went on dialysis, their company faced these same challenges.

The Solution

Through Golden Triangle's partnership with Fresenius, a lead provider of services for people with kidney failure, this potentially catastrophic financial burden was turned into an opportunity for cost savings.

Unlike fee-for-service models, Golden Triangle provided cost predictability and control for dialysis treatment through a sustainable model proven to generate savings. Because the Fresenius agreement is national, the patient could continue in-home dialysis without care disruption.



The Result

Through Golden Triangle's strategic partnership with Fresenius, the member successfully received high-quality dialysis care from the comfort of their home while achieving considerable cost savings.

\$132K

Per Month Saved Over 14 Months

\$1.7M

Overall Savings

NEXT STEPS

Discover how Golden Triangle's strategic partnerships can help you achieve greater savings and improved patient outcomes. Contact us today to learn more about our solutions.

Hy Byrd
Chief Operating Officer

