

# Combating the High Cost of Life-Saving Care

## How Golden Triangle Saved One Client \$1.7M on Dialysis Treatment

### The Challenge

Dialysis is a life-saving treatment for patients with kidney failure, meaning it's non-negotiable in terms of necessity. However, it also presents many physical, emotional, and financial challenges for both patients and health plans. According to the Centers for Medicare & Medicaid (CMS), the cost of dialysis care for Medicare recipients reaches an estimated \$72,000 per year. For self-funded plans, the paid amounts can be over a million dollars per year. When a patient in Illinois went on dialysis, their company faced these same challenges.

### The Solution

Through Golden Triangle's partnership with Fresenius, a lead provider of services for people with kidney failure, this potentially catastrophic financial burden was turned into an opportunity for cost savings.

Unlike fee-for-service models, Golden Triangle provided cost predictability and control for dialysis treatment through a sustainable model proven to generate savings. Because the Fresenius agreement is national, the patient could continue in-home dialysis without care disruption.



### The Result

Through Golden Triangle's strategic partnership with Fresenius, the member successfully received high-quality dialysis care from the comfort of their home while achieving considerable cost savings.

**\$132K**

Per Month Saved Over 14 Months

**\$1.7M**

Overall Savings